

## **Historic, Archive Document**

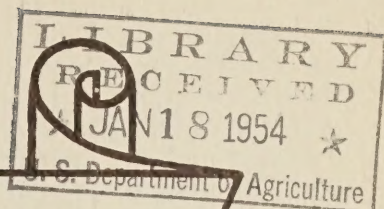
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J.H.  
**BURTON**



# KALMIA FARMS

**BOWIES MILL ROAD  
DERWOOD, MD.**

**Wholesale Only**

**GAithersburg  
438-J 438-W**

## WHOLESALE PRICE LIST

FALL 1953

SPRING 1954

### TERMS AND CONDITIONS OF SALE:

PRICES in this list cancel all previous list and are subject to change without notice. All prices quoted herein are f.o.b. our nurseries or cars at Derwood, Md. Additional charge of 25% is made when customers select extra specimen plant material. New customers are requested to use printed stationery or enclose business card with first order. No order should be less than \$10.00. All orders are booked subject to prior sale or shipping restrictions.

TERMS are usual to those of established credit or whose responsibility is known to us. All open account invoices are payable 30 days net unless otherwise agreed. Cash, security or satisfactory references required from unknown parties. Interest at the rate of 6% per annum shall be charged on accounts from maturity. No stock will be sold directly or indirectly on consignment. Orders for shipment C.O.D. must be accompanied by a remittance for one-third of the amount to insure acceptance. 10% will be allowed for cash orders. These are our only terms and no salesman or representative is authorized to alter them in any way unless confirmed from the office in writing.

SHIPPING instructions are required with each order, whether by freight or express, stating route if you have a preference. In the absence of definite instructions, we will forward shipment the way we think best, without assuming responsibility. We are on the Railway which connects with the Pennsylvania and B. & O. Railroads and steamship lines in Baltimore. Freight Truck transportation is available direct from our nurseries. All shipments travel at risk and expense of purchaser.

PACKING, boxing or bailing is charged at actual cost. When cash accompanies order, please allow sufficient extra to cover packing; otherwise same will be billed to purchaser collect. The cost of packing is naturally greater on certain bulky items such as Privet, etc. No packing charge is necessitated where stock is placed on cars or trucks in bulk.

NO ORDERS WILL BE ACCEPTED ON B&B MATERIAL FOR SHIPMENT BY COMMON CARRIER, CRATED OR BOXED.



**CLAIMS:** All sales are made with the understanding that we shall not be liable in event of crop loss, or of damage from other causes over which we have no control. We will gladly correct any errors, but we cannot entertain any claims that are not made within five days after receipt of the stock or are made after the stock has once been accepted. Claims should be made promptly upon delivery to transportation company and we cannot be responsible for loss, damage, or delay in transit. All orders booked are based on the distinct understanding that the purchaser agrees to the condition of sales as stated above.

**GUARANTEE OF GENUINNESS:** We will send out healthy, thrifty stock, true to name. If any nursery stock proves untrue to description or variety name under which it is sold, we hold ourselves in readiness on proper proof, to replace free of charge such stock that may prove untrue to description or name, or refund the original amount paid. We shall in no case be liable for any sum greater than the amount originally received for said stock.

**ORDERS ARE ALWAYS INDIVIDUALLY FILLED WITH FRESH DUG STOCK. OUR CUSTOMERS APPRECIATE THE FACT THAT WE DO NOT SHIP THEM STOCK THAT HAS DRIED OUT IN THE STORAGE HOUSE.**

We are located  $3\frac{1}{2}$  miles from Olney, Md., on the Redland-Olney Road.  
Look for our sign!

### CONIFEROUS      EVERGREEN

All Conifers pruned and sheared, with excellent form and color.  
(Prices listed below are for lots of 10 or more. If larger orders are requested, write for details.)

#### THUJA-----ABORVITAE

T. Occidentalis (American Arborvitae)			T. Occidentalis (Globosa)		
500.....	2-2½'	\$2.00	' 300.....	12-15"	\$1.50
200.....	2½-3'	\$2.40	' 200.....	15-18"	\$2.00
200.....	3-4'	\$3.00	' 100.....	18-24"	\$2.50
150.....	4-5'	\$4.50			
T. Occidentalis Lutea (Geo. Peabody)			T. Occidentalis Pyramidalis		
400.....	12-15"	\$1.25	' 400.....	18-24"	\$1.25
200.....	15-18"	\$1.50	' 300.....	2-2½'	\$1.75
100.....	18-24"	\$2.50	' 200.....	2½-3'	\$2.25
			' 100.....	3-3½'	\$3.50
			' 100.....	3½-4'	\$4.25
T. Occidentalis Elegantissima			Biota Elegantissima		
150.....	15-18"	\$2.00	' 100.....	2-2½'	\$2.25
300.....	18-24"	\$2.50	' 50.....	2½-3'	\$2.75
200.....	2-2½'	\$3.00			
Biota Aurea Nana			Retinospora Plumosa		
100.....	12-15"	\$1.85	' 100.....	18-24"	\$1.75
100.....	15-18"	\$2.25	' 500.....	2-2½'	\$2.25
150.....	18-24"	\$3.00	' 300.....	2½-3'	\$2.75
300.....	2-2½'	\$3.50	' 100.....	3-4'	\$3.50
200.....	2½-3'	\$4.50			
50.....	3-3½'	\$5.50			



## Retinospora Plumosa Aurea

100.....	18-24"	\$1.75
500.....	2-2½'	\$2.25
300.....	2½-3'	\$2.75
100.....	3-4'	\$3.50

## Juniper Pfitzer

100.....	18-24"	\$3.00
400.....	2-2½'	\$3.50
200.....	2½-3'	\$4.00
100.....	3-4'	\$5.25
100.....	4-5' (Hwy)	\$7.50

## Juniper Sabina

50.....	2½-3'	\$4.00
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## Picea Excelsa (Norway Spruce)

500.....	18-24"	\$1.75
200.....	2-2½'	\$2.00
70.....	6-7'	\$8.00

## Pinus Nigri (Austrian Pine)

500.....	18-24"	\$2.25
50.....	2-2½'	\$3.00
30.....	2½-3'	\$4.00

## Pinus Strobus (White Pine)

100.....	18-24"	\$2.25
100.....	2-2½'	\$3.00
50.....	2½-3'	\$3.50

## Pinus Sylvestris (Scotch Pine)

100.....	18-24"	\$2.25
75.....	2-2½'	\$3.00
50.....	2½-3'	\$4.00

## Taxus Cuspidata (Spreading Yew)

100.....	12-15"	\$2.00
100.....	15-18"	\$3.00
500.....	18-24"	\$4.00
300.....	2-2½'	\$5.00

## Tsuga Canadensis (Canada Hemlock)

200.....	2-2½'	\$3.00
200.....	2½-3'	\$4.00

## Retinospora Obtusa Nana

50.....	10-12"	\$2.00
30.....	12-15"	\$3.00
20.....	18-24"	\$4.50

## Juniper Pfitzer Hetzi (Blus Juniper)

40.....	4-5'	\$10.00
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## Juniper Stricta

100.....	2-2½'	\$3.00
70.....	2½-3'	\$3.50
55.....	3-4'	\$4.00
25.....	4-5'	\$6.00
20.....	5-6'	\$8.00

## Juniper Squamata Meyeri

100.....	18-24"	\$2.50
100.....	2-2½'	\$4.00
50.....	2½-3'	\$5.00
25.....	3-3½'	\$6.50

## Pinus Resinosa (Red Pine)

50.....	18-24"	\$2.25
75.....	2-2½'	\$3.00
50.....	2½-3'	\$4.00

## Pinus Mugho

150.....	12-15"	\$2.00
100.....	15-18"	\$3.00
50.....	18-24"	\$4.00

## Cedrus Arlantic Glauca

100.....	2-3'	\$6.00
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## Cryptomeria Lobii

50.....	2-3'	\$5.00
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## Taxus Cuspidata Nana (Brevifolia)

100.....	10-12"	\$2.25
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## Taxus Media Hicksi (Hicks Yew)

100.....	15-18"	\$2.75
600.....	18-24"	\$3.75
400.....	2-2½'	\$4.50
400.....	3½-4'	\$10.00
50.....	4-5'	\$15.00



BROAD LEAF EVERGREENS**Abelia Grandiflora (Glossy Abelia)**

100.....	15-18"	B&B..	\$1.25
100.....	18-24"	B&B..	\$1.75
200.....	2-3'	B&B..	\$2.25
100.....	3-4'	B&B..	\$4.00

**Euonymus Japonicus (Burning Bush)**

100.....	12-15"	B&B..	\$1.00
200.....	15-18"	B&B..	\$1.35
200.....	18-24"	B&B..	\$1.65
70.....	2-3'	B&B..	\$2.25

**Kalmia Latifolia (Mountain Laurel)**

100.....	15-18"	B&B..	\$2.00
200.....	18-24"	B&B..	\$3.00
100.....	2-2½'	B&B..	\$3.50
50.....	3-4'	B&B..	\$5.00

**Ilex Glabra (Inkberry)**

20.....	15-18"	B&B..	\$2.00
50.....	18-24"	B&B..	\$2.50
100.....	2-2½'	B&B..	\$3.25
50.....	2½-3'	B&B..	\$4.00

**Berrerris Julianae (Wintergreen  
Barberry)**

100.....	12-15"	B&B..	\$1.25
100.....	15-18"	B&B..	\$1.75
20.....	18-24"	B&B..	\$2.50
22.....	2-2½'	B&B..	\$3.50
30.....	3-4'	B&B..	\$5.00
30.....	4-5'	B&B..	\$7.50

**Euonymus Alatus (Winged Euonymus)**

200.....	18-24"		\$ .75
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**Euonymus Alatus Compacta**

100.....	18-24"		\$1.00
100.....	2-3'		\$1.35

**Euonymus Patens**

50.....	15-18"	B&B..	\$1.50
150.....	18-24"	B&B..	\$2.00
40.....	2-2½'	B&B..	\$2.50

**Ilex Rotundifolia (Japanese Holly)**

500.....	12-15"	B&B..	\$2.00
300.....	15-18"	B&B..	\$2.50
100.....	18-24"	B&B..	\$3.25
50.....	2-2½'	B&B..	\$4.00

**Ilex Convexa (Convex Leaf Holly)**

200.....	12-15"	B&B..	\$2.25
100.....	15-18"	B&B..	\$2.75

**Eleagnus Fruitlandi**

100.....	12-15"	B&B..	\$1.50
100.....	15-18"	B&B..	\$2.00
50.....	18-24"	B&B..	\$2.75

DECIDUOUS FLOWERING SHRUBS**Berberis Thunbergi (Japanese Green  
Barberry)**

			per hund.
2500.....	12-15"		\$18.00
2500.....	15-18"		\$22.50
2000.....	18-24"		\$27.50
1500.....	2-2½'	(Hvy)	\$35.00
300.....	2½-3'	(Hvy)	\$50.00
(20% more in lots of less than 25)			

**Calycanthus Floridus (Sweetshrub)**

100.....	18-24"		\$ .50
200.....	2-3'		\$ .75

**Deutzias Gracilis (SlenderGracilia)**

50.....	15-18"		\$ .75
100.....	18-24"		\$1.00
50.....	2-3'		\$1.50

**Berberis Atropurpurea (Japanese Red  
Leaf Barberry)**

			per hund.
300.....	12-15"		\$ 25.00
500.....	15-18"		\$ 35.00
500.....	18-24"		\$ 45.00
300.....	2-2½'		\$ 70.00
200.....	2½-3'		\$100.00
200.....	3-3½'		\$125.00

**Cydonia Japonica (Flowering Quince)**

100.....	18-24"		\$ .50
200.....	2-2½'		\$ .75
10.....	3-4'	(Hvy)	\$1.75

**Deutzias Cranater (Pink Deutzia)**

100.....	2-3'		\$ .75
100.....	3-4'		\$1.50



Deutzias Pride of Rochester  
(Pink Upright)

50.....	2-3'	.....	\$ .50
200.....	3-4'	.....	\$1.00
150.....	4-5'	.....	\$2.00

Forsythia Lynwood Gold (New Golden)

100.....	2-3'	.....	\$1.00
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Hibiscus Althea (Rose of Sharon  
single & double)

200.....	2-3'	.....	\$ .50
200.....	3-4'	.....	\$ .75
200.....	4-5'	.....	\$1.50
100.....	5-6'	.....	\$2.50

Hydrangea (Tree Form)

300.....	3-4'	.....	\$2.00
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Ligustrum Regelianum  
(Regel Privet)

		per hund.	
300.....	15-18"	.....	\$ 30.00
400.....	18-24"	.....	\$ 35.00
200.....	2-3'	.....	\$ 50.00
300.....	3-4'	.....	\$100.00
150.....	4-5'	.....	\$150.00

Lonicera Morrowi  
(Redberry Honeysuckle)

100.....	2-3'	.....	\$ .50
200.....	3-4'	.....	\$ .75
100.....	4-5'	.....	\$1.00

Philadelphus Coronarius  
(Sweet Mock Orange)

100.....	2-3'	.....	\$ .50
200.....	3-4'	.....	\$ .75
150.....	4-5'	.....	\$1.00

Prunus Glandulosa  
(Pink flowering almond)

200.....	2-3'	.....	\$ .75
200.....	3-4'	.....	\$1.00

Spirea Thunbergi

100.....	2-3'	.....Hvy.....	\$ .75
300.....	3-4'	.....Hvy.....	\$1.50
100.....	4-5'	.....Hvy.....	\$2.00

Spirea (Bridle Wreath)

100.....	2-3'	.....	\$ .50
150.....	3-4'	.....	\$ .75
100.....	4-5'	.....	\$1.50

Exochorda Frandiflora (Pearl Bush)

50.....	3-4'	.....	\$ .75
70.....	4-5'	.....	\$1.50

Forsythia Intermedia  
(Border Forsythia)

100.....	2-3'	.....	\$ .50
200.....	3-4'	.....	\$ .75
100.....	4-5'	.....	\$1.50
40.....	5-6'	.....	\$2.50

(Same prices on Spectabilis).

Hydrangea Paniculata Grandiflora  
(P.G. Hardy)

200.....	18-24"	.....	\$ .50
150.....	2-3'	.....	\$ .75
25.....	3-4'	.....	\$1.00

Kolkwitzia Amabilis (Beauty Bush)

300.....	2-3'	.....	\$ .75
250.....	3-4'	.....	\$1.00
100.....	4-5'	.....	\$1.50

Lonicera Fragrantissima  
(Winter Honeysuckle)

100.....	2-3'	.....	\$ .50
200.....	3-4'	.....	\$ .75
100.....	4-5'	.....	\$1.00

Philadelphus Virginalis  
(Virginal Mock Orange, Double)

100.....	2-3'	.....	\$ .50
200.....	3-4'	.....	\$ .75
200.....	4-5'	.....	\$1.00

Philadelphus Minisota Snow Flake  
(Sweet & double Mock Orange)

100.....	2-3'	.....	\$1.00
200.....	3-4'	.....	\$1.50

Spirea Anthony Waterer  
(A.W. Spirea)

300.....	15-18"	.....	\$ .50
500.....	18-24"	.....	\$ .75
200.....	2-3'	.....	\$1.00

Spirea Van Houttei

100.....	2-3'	.....	\$ .50
300.....	3-4'	.....	\$ .75
100.....	4-5'	.....	\$1.50
50.....	5-6'	.....	\$2.50



**Symphoricarpos Racemosus**  
(White Snowberry)

150.....	2-3'	\$ .50
200.....	3-4'	\$ .75
50.....	4-5'	\$1.50

**Syringa Vulgaris** (Common Lilac)

100.....	18-24"	\$ .50
200.....	2-3'	\$ .75
20.....	3-4'	\$1.00

**Viburnum Carlesii**

22.....	15-18" B&B...	\$1.75
50.....	18-24" B&B...	\$2.75
40.....	2-2½' B&B...	\$3.25
33.....	2½-3' B&B...	\$4.25

**Viburnum Tomentosum**  
(Double-file Vib.)

100.....	18-24"	\$ .50
200.....	2-3'	\$ .75
150.....	3-4'	\$1.00

**Viburnum Theiferum**

200.....	2-3'	\$2.00
200.....	3-4'	\$3.00

**Weigela Rosea** (Pink)

100.....	18-24"	\$ .50
100.....	2-3'	\$ .75
200.....	3-4'	\$1.00

**Weigela Vaniceki** (New Red)

100.....	3-4'	\$1.50
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**Symphoricarpos Chenaultii**  
(Improved Corral Berry)

100.....	2-3'	\$ .50
50.....	3-4'	\$ .75
100.....	4-5'	\$1.50

**Viburnum Burkwoodii**

50.....	18-24" B&B...	\$2.25
50.....	2-2½' B&B...	\$2.75
60.....	2½-3' B&B...	\$3.50

**Viburnum Dentatum** (Arrowwood)

50.....	2-3'	\$ .50
200.....	3-4'	\$ .75
100.....	4-5'	\$1.00

**Viburnum Sterile** (Common Snowball)

200.....	18-24"	\$ .50
300.....	2-3'	\$ .75

**Viburnum Tomentosum** (Jap. Snowball)

150.....	2-3'	\$ .75
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**Weigela** (Bristol Ruby)

100.....	3-4'	\$1.00
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**Celastrus Scandens** (Bitter-sweet)

100.....	2-3'..Staked...	\$1.00
150.....	3-4'..Staked...	\$1.50

DECIDUOUS AND FLOWERING TREES

**Acer Iasycarpum** (Silver Maple)

100.....	8-10'	\$2.75
100.....	10-12'	\$3.50

**Acer Plantanoides S. Nigra**  
(Crimson King Maple #735)

100.....	6-7'	\$4.00
70.....	7-8'	\$5.50
50.....	8-10'	\$7.50

**Betula Alba** (European White Birch)

100.....	5-6'	\$1.75
100.....	6-8'	\$2.00
75.....	8-10'	\$2.75
15.....	10-12'	\$5.00

**Acer Platanoides** (Norway Maple)

350.....	6-8'	\$2.25
70.....	8-10'	\$3.00
50.....	2-2½' cal..Hvy..	\$12.00

**Acer Rubrum** (Red or Scarlet Maple)

500.....	6-8'	\$2.25
200.....	8-10'..1-1½ cal....	\$3.25
100.....	10-12'..1½-1¾ cal..	\$4.50
75.....	12-15'..1¾-2 cal....	\$6.00
50.....	12-15'..2-2½ cal....	\$7.50



Betula Pendula (Cutleaf Weeping Birch)			Betula Alba (in clumps, 3 to 5 stems)		
50.....	5-6'	\$2.75	100.....	5-6'	\$6.00
150.....	6-8'	\$3.25	100.....	6-8'	\$8.00
10.....	8-10'	\$4.00	100.....	8-10'	\$10.00
Cornus Florida (White Dogwood)			Cornus Rubra (Red Flowering Dogwood)		
200.....	2-3'	\$2.00	100.....	2-3'	B&B.....\$3.50
300.....	3-4'	\$3.00	100.....	3-4'	B&B.....\$4.25
25.....	4-5'	\$4.00	50.....	4-5'	B&B.....\$7.50
Crataegus Cordata (Washington Hawthorn)			15.....	5-6'	B&B.....\$12.00
50.....	5-6'	B&B...\$4.50	Crataegus Pauli (Paul Scarlet Hawthorn)		
50.....	6-8'	B&B...\$6.00	100.....	3-4'	B&B.....\$2.50
Laburnum Vossi (Golden Chain)			100.....	4-5'	B&B.....\$3.50
50.....	3-4'	\$2.00	100.....	5-6'	B&B.....\$4.50
20.....	4-5'	\$3.00	50.....	6-8'	B&B.....\$6.00
150.....	5-6'	\$3.75	Magnolia Soulangiana (Saucer Magnolia)		
40.....	6-8'	\$4.75	150.....	18-24"	B&B.....\$2.50
Malus (Flowering Crab)			50.....	2-3'	B&B.....\$3.50
200.....	4-5'	\$1.75	31.....	3-4'	B&B.....\$4.50
200.....	5-6'	\$2.50	7.....	4-5'	B&B.....\$7.50
200.....	6-7'	\$3.00	Moraine Locust (Thornless Locust) (Patent # 836)		
12.....	8-10'	HvyB&B...\$10.00	50.....	4-5'	\$2.50
15.....	10-12'	HvyB&B...\$15.00	100.....	5-6'	\$3.25
Platanus Orientalis (American Planetree)			100.....	6-7'	\$4.50
20.....	5-6'	\$2.00	70.....	7-8'	\$6.25
40.....	6-8'	\$2.50	Prunus Newport (Newport purple leaf plum)		
200.....	8-10'	1½ cal...\$3.00	100.....	4-5'	\$1.50
Prunus Thunder Cloud (Thunder cloud plum)			100.....	5-6'	\$2.00
100.....	4-5'	\$1.50	Prunus Persica (Pink and red flowering Peach, double)		
50.....	5-6'	\$2.00	100.....	5-6'	\$1.50
Prunus Subhirtella Pendula (Weeping Jap. Cherry, single double)			100.....	6-8'	\$2.00
100....	1-yr. hd...6-7'	\$3.00	50.....	8-10'	\$2.75
100....	2-yr. hd...6-7'	\$5.00	Cerasus Kwanzan (Jap. flowering Cherry, double pink)		
100....	3-yr. hd...6-7'	\$7.50	200.....	2-yr. hd...5-6'	\$3.00
Yoshino (single pale pink)			Populus Nigra Italica (Lombardy Popular)		
100.....	5-6'	\$3.00	200.....	5-6'	\$ .45
Salix Elegantissima (Golden Weeping Willow)			200.....	6-8'	\$ .75
100.....	4-5'	\$1.00	Sorbus Aucuparia (European Mt. Ash)		
200.....	5-6'	\$1.50	120.....	5-6'	\$2.00
200.....	6-8'	\$2.00	85.....	6-8'	\$3.00

## Sorbus Domestica (White Ash)

100.....8-10'..1 $\frac{1}{2}$ -1  $\frac{3}{4}$  cal..\$3.50  
 70.....10-12'..2-2 $\frac{1}{2}$  cal.....\$5.00  
 100.....10-12'..2 $\frac{1}{2}$ -3 cal.....\$6.00

## Ulmus Americana (American Elm)

500.....5-6'.....\$1.50  
 500.....6-8'.....\$2.50  
 100.....8-10'.....\$3.00  
 75.....10-12'..1 $\frac{1}{2}$ -1  $\frac{3}{4}$  cal...\$4.50  
 100.....12-15'..2-2 $\frac{1}{2}$  cal.....\$6.50  
 100.....12-15'..2  $\frac{3}{4}$ -3 cal.....\$8.50